



2017 MSL SOCIETY CANDIDATE CAREER CONFERENCE

ENTER THE MSL PROFESSION

WHEN: *June 10 – 11, 2017*

WHERE: *Raleigh, North Carolina*

Hosted by:

Conference Speakers:





CALLING ALL ASPIRING MEDICAL SCIENCE LIAISONS

The 2017 Medical Science Liaison Society Candidate Career Conference is part of the highly acclaimed Medical Science Liaison Society Conference Series. The conference is exclusively for candidates and is led by MSL leaders and hiring managers. The conference offers, training and networking opportunities for aspiring medical science liaisons.

Through keynote presentations and interactive panel sessions you will learn exactly what hiring managers look for in candidates. You will also meet recently hired medical science liaisons, who will share their strategies for entering the profession and provide information on what it's like being new to the field.

We draw upon our extensive networks and industry experience to deliver this conference. By attending, you will have a much greater understanding of what it takes to be a medical science liaison, and the skill set to advance your career.

Join us and break into your first MSL role.

PRESENTATION TOPICS INCLUDE:

- An overview of the pharma industry, and how the MSL role fits into pharma
- Strategies for entering the medical science liaison profession
- What is a hiring manager looking for?
- Networking, presentation and other soft skills required for success
- Managing the extensive travel associated with being an MSL
- Contract VS. Permanent MSL roles

CONFERENCE SPEAKERS AT A GLANCE



To speak at the conference, email Matthew Eddison at matthew.eddison@themsls.org



Presentations and Speakers in More Detail

The Medical Science Liaison Role

- What is a medical science liaison?
- History and purpose of the medical science liaison?
- Typical MSL activities today
- Defining KOL activities



Christine Vaupel
Head, Medical Affairs
**Navigate BioPharma, A
Novartis Company**

The Pharmaceutical Industry

- The business of pharma
- Pharmaceutical supply chains
- Following the money
- The drug approval process



Samuel Dyer
CEO
**Medical Science Liaison
Society**

MSL Success Stories

- How to break into your first MSL role
- Best practices
- Pros/Cons of being an MSL



Bernadett Mamone
Medical Science Liaison
Bayer

Presentation Information Coming Soon



Belinda Gist
Director, Medical Excellence
EMD Serono

Understanding a Hiring Manager's Perspective

- Research: Understand the job. Understand the needs of the MSL team you applied to.
- Preparation: Practice interview questions and know what makes you stand out.
- The Phone Interview: Highlight your experience, past achievements, transferable skills, and potential fit.
- In Person Interview: Focus on communication, presentation, and likeability.
- Assessment of the company and team.
- Reverse assessment of the company and team.



Douglas Yau
Director, Field Medical Team
Sanofi Genzyme



Presentations and Speakers in More Detail

The Career Pivot – My Story Of Re-Invention And How I Broke Into The MSL Role

- Time Management during onboarding and beyond.
- Work-Life Balance/Conflict.
- Work-Life balance when working from home.
- Work-Life balance on the road.
- Work-Life balance with young children.



Bethany Nickerson
Medical Science Liaison
Seattle Genetics

Networking For Success

- Personal Success Story – how I broke into MSL role
- What networking is and is not
- Venues for networking (online, phone, in person)
- How to leverage your network in your job search
- Use the knowledge you gained from networking in your interviews
- Importance of continued networking after you land your first role



Christiane Carney
Medical Science Liaison
Bayer

Presenting Like An MSL

- How to present like an MSL

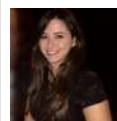


Samuel Dyer
CEO
Medical Science Liaison Society

Presentations and Speakers in More Detail

30-60-90 Days on the Job – What to expect?

- The MSL Onboarding Process
- Adapting to a field position
- Best practices for remote working
- Initial KOL engagements



Tiana Chaar
Medical Science Liaison
Sanofi Pasteur/TMAC

MSL Competencies



Josh Yoder
Medical Science Liaison
Vertex Pharmaceuticals

MSL Candidate Presentation and Communication Skills Certificate Program

In addition to the MSL Society Candidate Career Conference, the MSL Society offers 3 day presentation and communications skills programs for MSL Candidates.

One of the most important skills in the MSL role is the ability to effectively deliver a scientific presentation to an audience. This ability is regularly tested in MSL interviews, and is often the distinguishing factor between MSL candidates.

This program is led by MSL managers, and focuses on delivering an effective, scientific presentation. They will provide rigorous feedback over the 3 day program, to ensure you leave with excellent presentation skills.

Full Information on the program is here:

<http://themsls.org/MSL-Candidate-Training/>

The next program will be held on August 18 2017. Reach out to Matthew Eddison at matthew.eddison@themsls.org. Alternatively call Matthew on +1-239-690-6662 for more information on attending.

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For more information on sponsorship and
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email Daniel Miller at
daniel.miller@themsls.org

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Passes

MSL Society Member	MSL Society Non Member	Conference + Membership
\$500	\$600	\$680

Total (\$)

If you are unable to attend the conference, for no additional charge you can transfer your registration to any future conference or to a colleague. Up until 5 weeks before the conference (May 06 2017), if you are unable to find a replacement we will be able to refund 50% of the registration fee. After May 06 2017, due to the finalization of F&B numbers we won't be able to offer any refunds.